2020 Recruitment Guide

American Psychiatric Association Publishing Digital and Print Advertising Opportunities





Nonpharmaceutical Products and Services Display and Classified Advertising

Eamon Wood

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Advertising Sales Office

Pharmaceutical Media Inc.

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Jill Redlund

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Insertion Orders and Materials

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American Psychiatric Association Publishing 800 Maine Avenue, S.W., Suite 900, Washington, D.C. 20024



Psychiatric News

Newspaper of the American Psychiatric Association

psychnews.psychiatryonline.org psychnews.org/update | alert.psychnews.org

Contact: Eamon Wood | 212-904-0363 | ewood@pminy.com

Issue and Classified Deadline Information

Psychiatrists and recruiters alike choose *Psychiatric News*, the trusted newspaper of the American Psychiatric Association, as their first choice for recruiting top talent. *Psychiatric News* classified ads have helped fill tens of thousands of psychiatric positions for over 50 years.

Our circulation of over 28,000 readers rely on *Psychiatric News* to deliver the latest clinical and research news twice each month.

Classified Advertising Rates (Per Issue)

1 x \$28 per line

Notes

- 1 line = approximately 40 characters
- 6 lines minimum
- To receive a frequency discount (3x or 6x), multiple insertions must be specified at the time the order is placed. Classified advertising quotes are based on the cost to run one ad per issue.
- Ad copy must be received in writing (Word preferred) via email to ewood@pminy.com
- Classified rates are non-commissionable

Additional Enhancements Costs (Per Issue)

\$275 4/Color logo

\$200 B/W logo

\$100 Premium position of first ad in state or category

\$50 Boxed or shaded ad

Discount Programs

Print & Online Combination Discount: Run your ad in print in *Psychiatric News* and online at APA JobCentral and receive 10% off both purchases!

Color Rates

4-color.....\$2,145 plus earned b/w rate



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Classified E 2020 Issue	PN Classified			
January 3	December 20			
January 17	January 3			
February 7	January 24			
February 21	February 7			
March 6	February 21			
March 20	March 6			
April 3	March 20			
April 17	April 3			
May 1	April 17			
May 15	May 1			
June 5	May 22			
June 19	June 5			
July 3	June 19			
July 17	July 3			
August 7	July 24			
August 21	August 7			
September 4	August 21			
September 18	September 4			
October 2	September 18			
October 16	October 2			
November 6	October 23			
November 20	November 6			
December 4	November 20			
December 18	December 4			

Issue Dates and Closing Dates

Space reservations, insertion orders, and cancellations must be received in writing by the space deadline. If an ad is cancelled after the space deadline or material is received after the material deadline, the publisher may charge the advertiser for the insertion. In this case, a former ad will be repeated or substitute material requested.

Special Issues

APA Annual Meeting

CME Course Issue (1/17)
Preliminary Program Issue (1/21)
Post-convention Issues (5/22 & 6/5)

Bonus Distribution

APA Annual Meeting,

Philadelphia, PA • April 25-29 (4/17 Issue)

U.S. Psych Congress

Nashville, TN • September 10-13 (9/4 Issue)

American Academy of Child & Adolescent Psychiatry San Francisco, CA • October 19-24 (10/16 Issue)

Display Advertising

Increase your impact by investing in a 1/4 page display ad in any of the APA's premier publications: *Psychiatric News, The American Journal of Psychiatry, or Psychiatric Services*. Use the expanded space for attention-grabbing headlines or to showcase logos or photos. Larger sizes are available; ask for details.

Discount Programs

- Display ads placed in all APA publications combine for frequency discount
- Run your ad in print and online at APA JobCentral and receive 10% off both purchases

Psychiatric News

Mailed on the first and third Fridays of each month, *Psychiatric News* is the primary and most trusted source of information for APA members, other physicians and mental health professionals, and the public about developments in the field of psychiatry.



Ad Sizes:

1/4 Page One-Column Vertical: 2.1875" wide x 12.75" high

1/4 Page: 4.5" wide x 6.25" high

1/4 Page B/W Rates:

1x \$2,450 6x \$2,170 12x \$2,030

Additional Charges:

4/Color: \$2,145 Typesetting: \$75

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Display Deadlines					
Issue	Space	ROB	Insert		
Jan 3	12/2	12/6	12/13		
Jan 17	12/9	12/13	12/20		
Feb 7	1/6	1/10	1/17		
Feb 21	1/20	1/24	1/31		
Mar 6	2/3	2/7	2/14		
Mar 20	2/17	2/21	2/28		
Apr 3	3/2	3/6	3/13		
Apr 17	3/16	3/20	3/27		
May 1	3/30	4/2	4/9		
May 15	4/13	4/16	4/23		
Jun 5	5/4	5/8	5/15		
Jun 19	5/18	5/22	5/29		
Jul 3	6/1	6/5	6/12		
Jul 17	6/15	6/19	6/26		
Aug 7	7/6	7/10	7/17		
Aug 21	7/20	7/24	7/31		
Sep 4	8/3	8/6	8/13		
Sep 18	8/17	8/20	8/27		
Oct 2	9/1	9/4	9/11		
Oct 16	9/21	9/25	10/2		
Nov 6	10/5	10/9	10/16		
Nov 20	10/19	10/23	10/30		
Dec 4	11/2	11/6	11/13		
Dec 18	11/16	11/20	11/27		



The American Journal of Psychiatry

Reach nearly 28,000 influential psychiatrists by advertising in the most widely read psychiatric journal in the world. The Journal is published monthly, and the advertising closing date is on the first of the month preceding the month of issue (i.e., December for the January issue).

1/4 Page Ad Size: 3-3/8" wide x 4-7/8" high

1/4 Page B/W Rates: 1x \$2,080 6x \$1,825 12x \$1,715 Additional Charges: 4/Color: \$2,014
Typesetting: \$75

Display Deadlines					
Issue	Space	ROB	Insert		
Jan	12/3	12/6	12/13		
Feb	1/2	1/6	1/13		
Mar	2/3	2/7	2/14		
Apr	3/2	3/6	3/13		
May	4/1	4/6	4/13		
June	5/4	5/8	5/15		
July	6/2	6/8	6/15		
Aug	7/1	7/8	7/13		
Sept	8/3	8/6	8/13		
Oct	9/2	9/8	9/14		
Nov	10/1	10/6	10/13		
Dec	11/2	11/6	11/13		



Psychiatric Services

Reach a highly targeted audience of more than 600 professionals who are based in organized systems such as correctional systems, state mental health systems, and the Veterans Health Administration. The Journal is published monthly, and

the advertising closing date is on the first of the month preceding the month of issue (i.e., December for the January issue).

1/4 Page Ad Size: 3-3/8" wide x 4-7/8" high

1/4 Page B/W Rates: 1x \$755 6x \$680 12x \$670 Additional Charges: 4/Color: \$1,565
Typesetting: \$75



