



# 2023 RATES AND DATA PRINT AND DIGITAL

The Journal of Clinical Endocrinology & Metabolism

The Most Essential Journal for Thought Leaders and Practitioners

## **Endocrine News**

Excellent Readership and Exposure in all Categories Largest circulation in the market including over 6,125 high Rx PCPs

## **Endocrine Reviews**

One of the Most Referenced Journals

## endocrine.org/journals



#### **Advertising Representatives**

Pharmaceutical Media, Inc. 4 South Orange Avenue, #504 South Orange, NJ 07079 pminy.com Joe Schuldner 212.904.0377 jschuldner@pminy.com **Gina Bennicasa** 917.414.5038 gbennicasa@pminy.com







#### THE JOURNAL OF CLINICAL ENDOCRINOLOGY & METABOLISM (JCEM)

- #1 clinical endocrinology publication in average issue readers, average page exposure and total readers\*
- World's leading peer-reviewed journal for endocrine clinical research and clinical practice information
- •100% request US circulation of 5,335

\*Source: Kantar, May 2022, Tables 402+403 Dia/Endo, O+H

Endocrine Society 2055 L Street NW, Suite 600, Washington, DC 20036 • Phone: 202.971.3636 • endocrine.org

## **2023 PRINT RATES AND DATA**

## **Editori**al

Editor-in-Chief: Paul M. Stewart, FRCP, F. Med. Sci., University of Leeds, UK

Established: 1941 Origin of Editorial: 100% submitted Acceptance of Advertising: All advertising is subject to the approval of the publisher. Ad Placement: Stacked 2021 Impact Factor: 6.134

## Circulation

Total Circulation: 5,800 Circulation Breakdown: 5,335 US; 465 International Circulation Basis: Paid, Benefit of Dues Circulation Verification: Sworn Statement

## **Advertising Representatives**

Joe Schuldner P: 212.904.0377 E: jschuldner@pminy.com

Gina Bennicasa P: 917.414.5038 E: gbennicasa@pminy.com

Reprints: LaNedra Lee, E: lanedra.lee@oup.com

Supplements: Andrew Hill, E: andrew.hill@oup.com

## **Advertising Information**

**Earned Rates:** Rates are based on space accumulated in all publications of the Endocrine Society during the calendar year.

Agency Commission: 15%

#### **Black and White Page Rates**

Frequency	Full Page	Half Page	Quarter Page
1x	\$3,300	\$2,000	\$1,450
6x	\$3,250	\$1,950	\$1,400
12x	\$3,200	\$1,900	\$1,350
24x	\$3,150	\$1,850	\$1,300
48x	\$3,100	\$1,800	\$1,250
72x	\$3,050	\$1,750	\$1,200
96x	\$3,000	\$1,700	\$1,150

#### **Color Rates (in addition to B/W rates):**

 Standard Color:
 \$1,100

 Matched Color:
 \$1,450

 3/ or 4/Color:
 \$2,450

#### **Preferred Position Premiums:**

 Cover 2:
 50%

 Cover 4:
 50%

 All Others:
 15%

**Inserts:** Inserts are charged at the earned B/W page rate times the number of pages. Rates available upon request for larger units, gatefolds, tip-ins, and die-cuts.

**Covertips and Outserts:** Available; contact your sales representative for more information.

#### Advertising Incentive Continuity Program:

Place 6 insertions for the same product in JCEM during the calendar year and get the 7th insertion for the product free. Place 10 and get 2 free.

**Combination Incentive Program:** Place an ad in JCEM and *Endocrine News* in the same month and get a free ad in *Endocrine Reviews*.

Incentive Programs may be combined. Ads must be full page or larger. If ads vary in size, the least expensive unit qualifies for your free ad.

#### **Issuance and Closing Dates:**

Space Commitment	ROB Materials	Insert Delivery
Nov 21	Nov 25	Dec 6
Dec 13	Dec 19	Jan 2
Jan 23	Jan 27	Feb 3
Feb 13	Feb 17	Mar 7
Mar 22	Mar 27	Apr 5
Apr 24	Apr 28	May 5
May 22	May 26	Jun 6
Jun 15	Jun 22	Jul 5
Jul 24	Jul 28	Aug 3
Aug 21	Aug 25	Sep 5
Sep 21	Sep 27	Oct 4
Oct 23	Oct 27	Nov 6
	Commitment Nov 21 Dec 13 Jan 23 Feb 13 Mar 22 Apr 24 May 22 Jun 15 Jul 24 Aug 21 Sep 21	Commitment         Materials           Nov 21         Nov 25           Dec 13         Dec 19           Jan 23         Jan 27           Feb 13         Feb 17           Mar 22         Mar 27           Apr 24         Apr 28           May 22         May 26           Jun 15         Jun 22           Jul 24         Jul 28           Aug 21         Aug 25           Sep 21         Sep 27

#### **Bonus Distribution Issues\*:**

March	AACE
April	ENDO 2023
May	American Diabetes Association
June	AADE
August	American Thyroid Association

\*Pending confirmation of in-person meeting

## **Mechanical Specifications**

Trim Size: 8.25" x 10.875" Live Area: 7.75" x 10.375" Binding: Perfect Paper Stock: Covers, 80 lb coated; Interior, 40 lb coated Halftone Screen: 150

#### Ad Sizes:

	Non-Bleed		Ble	ed
Unit Sizes	Width	Height	Width	Height
Full Page	7"	10"	8.5"	11.125"
1⁄2 page horizontal	7"	4.875"	8.5"	5.625"
1/2 page vertical	3.375"	10"	4.375"	11.125"
1⁄4 page	3.375"	5"		

## **Reproduction Requirements (ROB):**

#### **Digital Files Required**

Preferred Format: PDF/X-1a

#### **Checklist Before Submission:**

- Convert all RBG color to CMYK
- Submit all elements at 100%
- Include all fonts as well as fonts used in graphics
- Do not nest EPS files
- Use default of .25 pt for trapping
- Avoid rotation and cropping of images in layout programs
- Keep trim marks outside bleed area

#### **Insert Requirements**

All inserts must be furnished printed, folded, untrimmed, and ready to bind. **Delivered Size:** 8.5" x 11.125" **Trim:** 1/8" from all four sides; jogs to head **Stock:** 70 lb minimum; 80 lb maximum **Quantity:** 7,500 US; 8,000 Full Run **Packing:** Carton packing preferred with quantity, publication, and month clearly indicated.

#### Ship Inserts and Covertips to:

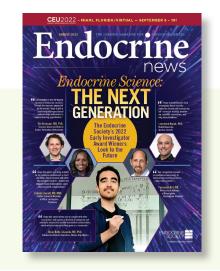
JCEM Sheridan NH Attn: Kelly Nanopoulos 69 Lyme Road Hanover, NH 03755 **P:** 603.653.7213

# Send All Insertion Orders and PDF Files to:

Shemika Houston Pharmaceutical Media, Inc. E: shouston@pminy.com P: 212-904-0367



## PRINT





#### **ENDOCRINE NEWS**

- $\bullet$  US Circulation includes the universe of endocrinologists and 6,125 High  $R_X$  PCPs
  - Quintile 5  $R_X$ : insulins, DDP4, GLP-1, SGLT2 and anti-hyperlipidemic agents
- The most efficient publication in the diabetes/endocrinology market

\*Source: Kantar, May 2022, Tables 402+403 Dia/Endo, O+H

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## **2023 PRINT RATES & DATA**

## **Editorial**

Editor-in-Chief: Mark A. Newman, Endocrine Society

**Established:** 2004 **Acceptance of Advertising:** All advertising is subject to the approval of the publisher. **Ad Placement:** Interspersed

## Circulation

Total Circulation: 24,840 Circulation Breakdown: 21,469 US; 3,371 International Circulation Basis: Paid, Benefit of Dues Circulation Verification: Sworn Statement

## **Advertising Representatives**

Joe Schuldner P: 212.904.0377 E: jschuldner@pminy.com

Gina Bennicasa P: 917.414.5038 E: gbennicasa@pminy.com

## **Advertising Information**

**Earned Rates:** Rates are based on space accumulated in all publications of the Endocrine Society during the calendar year.

Agency Commission: 15%

#### **Black and White Page Rates**

Frequency	Full Page	Half Page	Quarter Page
1x	\$3,500	\$2,050	\$1,350
6x	\$3,450	\$2,000	\$1,250
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24x	\$3,350	\$1,850	\$1,050
48x	\$3,300	\$1,750	\$950
72x	\$3,250	\$1,650	\$850
96x	\$3,200	\$1,550	\$750

#### **Color Rates (in addition to B/W rates):**

 Standard Color:
 \$ 800

 Matched Color:
 \$1,150

 3/or 4/Color:
 \$2,100

#### **Preferred Position Premiums:**

Cover 2:	50%
Cover 4:	50%
All Others:	15%

**Inserts:** Charged at the earned B/W page rate times the number of pages. Rates available upon request for larger units, gatefolds, tip-ins, and die-cuts.

**Covertips and Outserts:** Available; contact your sales representative for more information.

#### Advertising Incentive Continuity Program:

Place 6 insertions for the same product in *Endocrine News* during the calendar year and get the 7th insertion for the product free. Place 10 and get 2 free.

**Combination Incentive Program:** Place an ad in JCEM and *Endocrine News* in the same month and get a free ad in *Endocrine Reviews*.

Incentive Programs may be combined. Ads must be full page or larger. If ads vary in size, the least expensive unit qualifies for your free ad.

#### **Issuance and Closing Dates:**

Issue	Space Commitment	ROB Materials	Insert Delivery
January 2023	Dec 19	Dec 23	Dec 29
February 2023	Jan 13	Jan 20	Jan 25
March 2023	Feb 13	Feb 17	Feb 24
April 2023	Mar 13	Mar 17	Mar 28
May 2023	Apr 14	Apr 21	Apr 25
June 2023	May 15	May 19	May 25
July 2023	Jun 14	Jun 21	Jun 26
August 2023	Jul 14	Jul 21	Jul 25
September 2023	Aug 14	Aug 18	Aug 25
October 2023	Sep 13	Sep 20	Sep 25
November 2023	Oct 16	Oct 20	Oct 25
December 2023	Nov 13	Nov 17	Nov 27

#### **Bonus Distribution Issues\*:**

April	ACE
June	American Diabetes Association and
	ENDO 2023
July	AADE
September	American Thyroid Association

\*Pending confirmation of in-person meeting

## **Mechanical Specifications**

Trim Size: 8.125" x 10.875" Live Area: 7.625" x 10.375" Binding: Perfect Paper Stock: Covers, 100 lb coated; Interior, 60 lb coated Halftone Screen: 150

#### Ad Sizes:

	Non-Bleed		Ble	ed
Unit Sizes	Width	Height	Width	Height
Full Page	7"	10"	8.375"	11.125"
1/2 page horizontal	7"	5"	8.375"	5.5"
1/2 page vertical	3.5"	10"	4.125"	11.125"
1/4 page	3.5"	5"		

## **Reproduction Requirements (ROB):**

#### **Digital Files Required**

#### Preferred Format: PDF/X-1a

#### **Checklist Before Submission:**

- Convert all RBG color to CMYK
- Submit all elements at 100%
- Include all fonts as well as fonts used in graphics
- Do not nest EPS files
- Use default of .25 pt for trapping
- Avoid rotation and cropping of images in layout programs
- Keep trim marks outside bleed area
- Email final pdf file to shouston@pminy.com

## **Insert Requirements**

All inserts must be furnished printed, folded, untrimmed, and ready to bind. **Delivered Size:** 8.375" x 11.125" **Trim:** 1/8" from all four sides; jogs to head **Stock:** 70lb minimum; 100lb maximum **Quantity:** 26,500 US; 28,000 Full Run **Packing:** Carton packing preferred with quantity, publication, and month clearly indicated.

#### Ship Inserts and Covertips to:

Endocrine News Sheridan NH Attn: Kelly Nanopoulos 69 Lyme Road Hanover, NH 03755 **P:** 603.653.7213

## Send All Insertion Orders and PDF Files to:

Shemika Houston Pharmaceutical Media, Inc. E: shouston@pminy.com P: 212-904-0367











#### **ENDOCRINE REVIEWS**

*Endocrine Reviews* publishes comprehensive, authoritative, and timely review articles balancing experimental and clinical endocrinology.

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## **2023 PRINT RATES AND DATA**

#### **Editorial**

#### Editor-in-Chief:

Ashley Grossman, MD, FRCP, FMedSci University of Oxford Oxford, UK

Established: 1980 Origin of Editorial: 100% submitted Acceptance of Advertising: All advertising is subject to the approval of the publisher. Ad Placement: Stacked 2021 Impact Factor: 25.261

## Circulation

Total Circulation: 650 Circulation Breakdown: 450 US; 200 International Circulation Basis: Paid Circulation Verification: Sworn Statement

## **Advertising Representatives**

Joe Schuldner P: 212.904.0377 E: jschuldner@pminy.com

Gina Bennicasa P: 917.414.5038 E: gbennicasa@pminy.com

**Reprints:** LaNedra Lee, **E:** lanedra.lee@oup.com

Supplements: Andrew Hill, E: andrew.hill@oup.com

#### **Advertising Information**

Position	Net
Cover 4	\$3,000
Cover 3	\$2,000
Cover 2	\$2,000
Page ROB	\$1,500

#### **Issuance and Closing Dates:**

Issue	Space Commitment	ROB Materials	Insert Delivery
February 2023	Dec 5	Dec 9	Jan 3
April 2023	Feb 8	Feb 14	Feb 24
June 2023	Apr 12	Apr 18	May 1
August 2023	Jun 17	Jun 21	Jun 30
October 2023	Aug 14	Aug 18	Sep 1
December 2023	Oct 26	Nov 1	Nov 8

## **Advertising Incentive Program**

Run an ad in 3 issues and 4th ad is free. Full Year: Run an ad in 4 issues and get 2 free ads.

## **Mechanical Specifications**

Trim Size: 8.25" x 10.875" Live Area: 7.75" x 10.375" Binding: Perfect Paper Stock: Covers, 80 lb coated; Interior, 40 lb coated Halftone Screen: 150

Ad Sizes	Non-Bleed		Bleed	
Unit Sizes	Width	Height	Width	Height
Full Page	7"	10"	8.5"	11.125"
1/2 page horizontal	7"	4.875"	8.5"	5.625"
1/2 page vertical	3.375"	10"	4.375"	11.125"
1/4 page	3.375"	5"		

## **Submission of Advertising Materials:**

**PDF files only:** PDF files must be 300 dpi high-resolution CMYK and conform to PDF/X-1a standard.

#### Send All Insertion Orders and PDF Materials to:

Shemika Houston, E: shouston@pminy.com; 212-904-0367

## DIGITAL





## DIGITAL ADVERTISING OPPORTUNITIES

- Endocrine Society Online Network
- Endocrine Society e-Newsletters and e-TOCs

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## **Endocrine Society Online Network**

The Endocrine Society Online Network is the only resource for the latest content published in The Journal of Clinical Endocrinology & Metabolism (JCEM), Journal of the Endocrine Society, Endocrine Reviews, JCEM Case Reports, Endocrinology and Endocrine News.

## **Network Landing Pages**

endocrine.org endocrinenews.endocrine.org academic.oup.com/endocrinesociety academic.oup.com/jcem academic.oup.com/jcemcr academic.oup.com/jes academic.oup.com/edrv academic.oup.com/endo

## **US Average Monthly Metrics**

Unique Visitors Impressions Average CTR Interstitials

- 35,000 650,000
- 0.07% 9.500

## **Contextual Targeting**

Campaigns can be targeted to articles containing specific keywords. Call your representative for availability and pricing.

## Keyword Projected Monthly Impressions (US)\*:

Diabetes/Insulin	100,000	Bone/Osteoporosis	50,000
Obesity	50,000	Testosterone	70,000
Growth Hormones	10,000	Thyroid	85,000
CGM	5,000		

\*Monthly avails vary based on final selected keywords

## **Sizes and Specifications**

Leaderboard: 728 x 90 Box/MPU: 300 x 250 Mobile: 300 x 50 Half Page: 300 x 600 File Format: GIF, JPG, PNG, HTML5 Rich Media on Approval Max File Size: 200KB

- Animation cannot continue past 3 loops
- Frame rate must not exceed 24fps
- Expanding ads must be user-initiated by mouse-over or click to expand
- Creative is required for testing 5 days in advance

## **Banner Sizes and Specifications**

# Online Rates (net)Geo-targeted ROS\$137.50 CPMGlobal Run of Site\$125 CPM

Contextual Targeted

Interstitials

\$125 CPM \$250 CPM \$450 CPM



## **EMAIL OPPORTUNITIES**

## **Endocrine Society eTOCs:**

100% Opt-in, monthly eTOCs with direct links to articles published in:

- Journal of Clinical Endocrinology & Metabolism (JCEM)
- Journal of Clinical Endocrinology & Metabolism (JCEM) Case Reports
- Journal of the Endocrine Society (JES)
- Endocrinology
- Endocrine Reviews (Even months only)

#### **Average Drop Metrics**

#### JCEM eTOC

Distribution (US Members)	7,075
Unique Open Rate	50.5%
Average Ad CTR	0.18%

#### JES eTOC

Distribution (US Members)	8,746
Unique Open Rate	46.1%
Average Ad CTR	0.19%

#### Endocrinology eTOC

Distribution (US Members)	1,401
Unique Open Rate	42.0%
Average Ad CTR	0.15%

#### Monthly eTOC Packages

#### **Creative and Pricing**

#### JCEM, JES, and Endocrinology plus Endocrine Reviews

- Even Months Only
- 728 x 90 Top or 300 x 250 Side
- \$4,000 net per month

#### JCEM or JES Single eTOC Advertiser

- 728 x 90 Top or 300 x 250 Side
- \$2,500 net per month

#### Endocrinology (100% SOV)

- 728 x 90 Top and 300 x 250 Side
- \$1,000 net per month

## **Endocrinology in the Headlines:**

100% Opt-in, weekly e-newsletter for members with news aggregated from global news outlets.

Distribution (US Members)	9,132
Unique Open Rate	52.0%
Average CTR	0.20%

#### **Endocrine e-News:**

100% Opt-in, weekly e-newsletter for members with society news updates and highlights of the latest events and clinical reports published in the societies scientific publications including *Journal Content Reviews & Links* 

Distribution (US Members)	9,000
Unique Open Rate	47.8%
Average CTR	0.21%

## **Endocrine e-News:** Contextual Highlights:

100% SOV e-newsletter series on specific topics such as innovations in diabetes, thyroid, osteoporosis, lipids, etc. Excellent CTR and open rates. Single send timed around specific events, quarterly, or bi-monthly distribution.

#### **Creative and Pricing**

- Endocrinology in the Headlines
  - 728 x 90 Top or 300 x 250 Side
- Endocrine e-News
  - 300 x 250 Top or Side
- Exclusive Weekly Advertiser
   \$4,000 net per drop
- Single Banner Advertising - \$2,500 net per drop
- Drops Weekly on Wednesday

# **Continuity Incentive:** Buy 6, get 1 Free **Weekly Continuity Incentive:**

Buy 3 consecutive weeks, get 4th week free

Please contact your sales representative for more information and pricing.



# **Endocrine Society Publications**

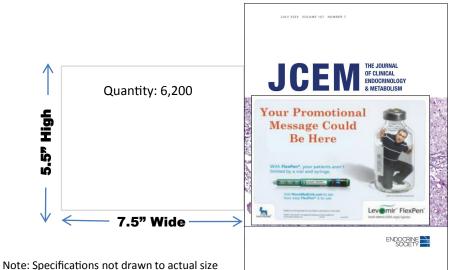
## **Cover Tip Specifications**

## Sizes:

Maximum size: 7.5" wide x 5.5" high Minimum size: 3.5" wide x 5" high

## Stock thickness:

Minimum stock - .007" (at least 80# text weight) Maximum thickness of stock is 100# cover stock



Quantity: 23,500

Quantity: 700



Ship To: Sheridan NH Attn: Kelly Nanopolous 69 Lyme Road | Hanover, NH 03755 Tel:603-653-7213

For more info:



(212) 685-5010

Joe Schuldner | 212.904.0377 | <u>jschuldner@pminy.com</u> Gina Bennicasa | 917-414-5038 | <u>gbennicasa@pminy.com</u>